

MIDLAND DEVELOPMENT CORPORATION

MINUTES

April 01, 2019

The Board of Directors of the Midland Development Corporation convened in regular session at the Midland City Hall basement conference room, 300 North Loraine Street, Midland, Texas, on April 01, 2019.

Board Members present: Chairman Brent Hilliard, Director Wesley Bownds, Director Chase Gardaphe, Director Stephen Lowery, and Director Berry Simpson

Board Members absent: None

Staff Members present: Assistant City Manager Morris Williams, City Attorney Nicholas Toulet-Crump, and Deputy City Secretary SueAnn Reyes

Council Member(s) present: Sharla Hotchkiss (District 3), J.Ross Lacy (District 4), and Michael Trost (At-Large)

MDC Staff Members present: Interim Executive Director Sara Harris, Director of Project Development Gary Law, Director of Business Development Tim Danielson, Administrative Assistant Blair Flanagan, Assistant Engineer Ranjita Chennamsetti, and Assistant Engineer Nikitha Sankepally

1. Call meeting to order.

Chairman Hilliard called the meeting to order at 10:00 a.m.

2. Receive and discuss a presentation from Landon Torres of Texland Collision, winner of the 2018 Midland Entrepreneurial Challenge.

Landon Torres of Texland Collision thanked the MDC for their support and gave an update on the progress of his company. He stated his company has gone from 2 to 23 employees and is installing a new paint booth. He stated the challenge at this point is finding skilled employees.

3. Receive and discuss a presentation from James Durbin of The Oilfield Photographer, winner of the 2018 Midland Entrepreneurial Challenge.

James Durbin of The Oilfield Photographer thanks the MDC for their support and gave an update on the progress of his company. He stated his company now has employees. He has one hourly employee and two 1099 contractors. He stated that due to winning the challenge he has been able to buy better equipment and market himself.

4. Receive and discuss a presentation from Steven Hopp and Philip Soley of Piano Works Gallery & Clocks, winners of the 2018 Midland Entrepreneurial Challenge.

Steven Hopp and Philip Soley of Piano Works Gallery & Clocks thanked the MDC for their support and gave an overview and update of their company on the repairs to old pianos and clocks.

5. Receive and discuss a presentation from Dimas Chavez, Juan Garcia, and Heber Martinez of Big State Compression, winners of the 2018 Midland Entrepreneurial Challenge.

Dimas Chavez, Juan Garcia, and Heber Martinez of Big State Compression gave an overview of their company and noted they were able to buy \$75,000.00 worth of tooling.

6. Consider a motion approving the minutes of the March 04, 2019, meeting of the Midland Development Corporation.

Director Bownds moved to approve and minutes of March 04, 2019; seconded by Director Gardaphe. The motion carried by the following vote: AYE: Bownds, Gardaphe, Hilliard, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None

7. Receive and discuss and consider the March 2019 monthly expenses from the Midland Development Corporation.

Sara Harris noted the sales tax revenue was over \$1,000,000.00 for six consecutive months.

8. Consider a resolution supporting the designation of an extension of Interstate 27 as a future interstate in Texas.

Director Simpson moved to approve a Resolution ED-413 supporting the designation of an extension of Interstate 27 as a future interstate in Texas; seconded by Director Lowery. The motion carried by the following vote: AYE: Bownds, Gardaphe, Hilliard, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None

9. Consider a resolution authorizing the execution of a subordination of right and first opportunity regarding certain real property described as Lot One (1), Block One (1), MDC Business Park Addition, an Addition to the City of Midland, Midland County, Texas.

Director Lowery moved to approve a Resolution ED-414 authorizing the execution of a subordination of right and first opportunity regarding certain real property described as Lot One (1), Block One (1), MDC Business Park Addition, an Addition to the City of Midland, Midland County, Texas; seconded by Director Gardaphe. The motion carried by the following vote: AYE: Bownds, Gardaphe, Hilliard, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None

10. Receive and discuss a presentation regarding the Priority Midland initiative.

Gary Law gave a presentation regarding the Priority Midland Initiative. He noted they had very successful first working group session with over 140 individuals and that the steering committee had developed objectives.

11. Consider a resolution approving a professional services agreement with Optidge, Inc., in the amount of \$69,750.00.

Director Gardaphe moved to approve Resolution ED-415 approving a professional services agreement with Optidge, Inc., in the amount of \$69,750.00; seconded by Director Bownds. The motion carried by the following vote: AYE: Bownds, Gardaphe, Hilliard, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None

12. Receive and discuss the monthly economic development activity report from the MDC staff as well as any reports on marketing and advertising activities.

Gary Law gave an update on the Spaceport Business Park and David Mims Business Park, noting that current improvements were progressing as planned. Sara Harris reported the Texas Workforce Commission numbers show that the Midland MSA's unemployment is still at 2.2%, and that the 2019 Weir Grand Opening was scheduled for April 11, 2019 from 8:30 a.m. to 10:30 a.m.

All the business at hand having been completed, Chairman Hilliard adjourned the meeting at 11:21 a.m.

Respectfully submitted,

SueAnn Reyes, Deputy City Secretary

PASSED AND APPROVED the 17th day of June 2019.

Chase Gardaphe, Secretary