

MIDLAND DEVELOPMENT CORPORATION

MINUTES

November 02, 2020

The Board of Directors of the Midland Development Corporation convened in regular session at the Midland Development Corporation board room, 200 North Loraine Street, Suite 610, Midland, Texas, at 10:00 a.m. on November 02, 2020.

Board Members present: Chairman Wesley Bownds, Director Stephen Lowery, Director Berry Simpson, Director Chase Gardaphe, Director Jill Pennington, Director Elaine Bedell and Director Lourcey Sams

Board Members absent: None

Staff Members present: Assistant City Manager Morris Williams, Assistant City Attorney Nicholas Toulet-Crump, Director of Airports Justine Ruff, Finance Director Mark Mason, Drainage Engineering Manager Claudius Sanchez, and Deputy City Secretary SueAnn Reyes

Council Member(s) present: Council Member Lori Blong, Council Member Jack Ladd

MDC Staff Members present: Executive Director John Trischitti, Director of Operations Sara Harris, Marketing Coordinator Kori Wooten, and Administrative Assistant Blair Flanagan

1. Call meeting to order.

Chairman Bownds called the meeting to order at 10:01 am

2. Motion approving the minutes of the October 05, 2020, meeting of the Midland Development Corporation.

Director Simpson moved to approve the minutes of the October 05, 2020 meeting of the Midland Development Corporation; seconded by Director Lowery. The motion carried by the following vote: AYE: Bownds, Lowery, Simpson, Gardaphe, Pennington, Bedell, Sams. NAY: None. ABSTAIN: None. ABSENT: None

3. Presentation from the Midland County Hospital District on the District's progress, accomplishments, and any ongoing projects or programs related to physician recruitment.

Karen Kuehn, Manager of Physician Recruitment gave an overview of Midland Health's progress related to physician recruitment, noting there have been eleven physicians recruited to start practice in fiscal year 2020, with three additional physicians recruited for future starts in fiscal year 2021. She added that the hospital is currently challenged with recruiting specialists in neurology, pulmonary/critical care, and gastroenterology.

4. Resolution authorizing payment in the amount of \$250,156.46 to the Midland County Hospital District pursuant to the Midland Development Corporation's Reimbursable Physician Recruitment Agreement with the Midland County Hospital District.

Director Pennington moved to approve Resolution ED-366 authorizing payment in the amount of \$250,156.46 to the Midland County Hospital District pursuant to the Midland Development Corporation's Reimbursable Physician Recruitment Agreement with the Midland County Hospital District; seconded by Director Lowery. The motion carried by the following vote: AYE: Bownds, Lowery, Simpson, Gardaphe, Pennington, Bedell, Sams. NAY: None. ABSTAIN: None. ABSENT: None

5. Resolution authorizing the execution of a promotional agreement with Midland Downtown Farmers Market, Inc., to advertise or publicize the City of Midland for the purpose of developing new and expanded business enterprises.

Discussion ensued regarding the requirements of the agreement. The board suggested semiannual payments with a presentation prior to payment.

Director Sams moved to amend and approve Resolution ED-367 authorizing the execution of a promotional agreement with Midland Downtown Farmers Market, Inc., to advertise or publicize the City of Midland for the purpose of developing new and expanded business enterprises in the amount of \$70,00 over three years in semi annual payments with a presentation prior to payment; seconded by Director Pennington. The motion carried by the following vote: AYE: Bownds, Lowery, Simpson, Gardaphe, Pennington, Bedell, Sams. NAY: None. ABSTAIN: None. ABSENT: None

6. Motion canceling the January 4th, 2021 meeting of the Midland Development Corporation Board of Directors.

Director Lowery moved to approve a motion canceling the January 4th, 2021 meeting of the Midland Development Corporation Board of Directors; seconded by Director Simpson. The motion carried by the following vote: AYE: Bownds, Lowery, Simpson, Gardaphe, Pennington, Bedell, Sams. NAY: None. ABSTAIN: None. ABSENT: None

7. Resolution authorizing the execution of a consultant services agreement with The Guisinger Group Partners, LP, for services related to the recruitment of a Director of Project Development for the Midland Development Corporation; and authorizing payment therefor.

Director Pennington moved to table Resolution ED-368 authorizing the execution of a consultant services agreement with The Guisinger Group Partners, LP, for services related to the recruitment of a Director of Project Development for the Midland Development Corporation; and authorizing payment therefor; seconded by Director Lowery. The motion carried by the following vote: AYE: Bownds, Lowery, Simpson, Gardaphe, Pennington, Bedell, Sams. NAY: None. ABSTAIN: None. ABSENT: None

8. Presentation on the September 2020 monthly expenses from the Midland Development Corporation.

Director of Operations Sara Harris noted no significant contractually obligated disbursements in October, and added that sales tax collections continued to trend downward year-over-year.

9. Presentation on the monthly economic development activity report from the Midland Development Corporation Executive Director.

Executive Director John Trischitti noted a successful familiarization tour of Midland attended by prospects from several different aerospace and aviation companies.

All the business at hand having been completed, Chairman Bownds adjourned the meeting at 11:01 a.m.

Respectfully submitted,

SueAnn Reyes, Deputy City Secretary

PASSED AND APPROVED the 7nd Day of December 2020.

Berry Simpson, Secretary