

MIDLAND DEVELOPMENT CORPORATION

MINUTES

February 06, 2023

The Board of Directors of the Midland Development Corporation convened in regular session at the Midland Chamber of Commerce board room, 303 West Wall Street, Suite 200, Midland, Texas, at 10:00 a.m. on February 06, 2023.

Board Members present: Chairman Chase Gardaphe, Director Berry Simpson, Director Lourcey Sams, Director Lucy Sisniega, Director Brad Bullock, and Director Zachary Deck

Board Members absent: Director Jill Pennington

Staff Members present: City Attorney Nicholas Toulet-Crump, and Deputy City Secretary Vanessa White

Council Member(s) present: Mayor Lori Blong, Council Member Dan Corrales, and Council Member Amy Stretcher Burkes

MDC Staff Members present: Executive Director Sara Harris, Business Retention & Expansion Coordinator Sammi Steele, and Marketing & Administrative Coordinator Gabrielle Franks

1. Call meeting to order.

Chairman Gardaphe called the meeting to order at 10:02 am

2. Introduction of new Midland Development Corporation board director Zachary Deck.

3. Motion approving the minutes of the January 09, 2023, meeting of the Midland Development Corporation.

Director Bullock moved to approve the minutes of the January 09, 2023, meeting of the Midland Development Corporation; seconded by Director Simpson. The motion carried by the following vote: AYE: Gardaphe, Sams, Bullock, Sisniega, and Deck. NAY: None. ABSTAIN: None. ABSENT: Pennington.

4. Resolution authorizing signatories on Midland Development Corporation bank accounts.

Director Sams moved to approve Resolution ED- 430 authorizing signatories on Midland Development Corporation bank accounts, seconded by Director Bullock. The motion carried by the following vote: AYE: Gardaphe, Simpson, Sisniega, and Deck. NAY: None. ABSTAIN: None. ABSENT: Pennington.

5. Resolution authorizing the execution of a consultant services agreement with InterFlight Global Corporation in an amount not to exceed \$159,500.00 for services

related to the procurement of new tenants for facilities located at the Spaceport Business Park; and authorizing payment for said agreement.

Director Sams moved to approve Resolution ED-431 authorizing the execution of a consultant services agreement with InterFlight Global Corporation in an amount not to exceed \$159,500.00 for services related to the procurement of new tenants for facilities located at the Spaceport Business Park; and authorizing payment for said agreement, seconded by Director Simpson. The motion carried by the following vote: AYE: Gardaphe, Bullock, Sisniega, and Deck. NAY: None. ABSTAIN: None. ABSENT: Pennington.

6. Resolution authorizing the execution of a contract with Big Apple Group in the amount of \$7,500.00 for professional engineering services related to the demolition of the Western United Life Building; approving \$2,500.00 for certain related travel expenses; and authorizing payment for said agreement.

Director Bullock moved to approve Resolution ED-432 authorizing the execution of a contract with Big Apple Group in the amount of \$7,500.00 for professional engineering services related to the demolition of the Western United Life Building; approving \$2,500.00 for certain related travel expenses; and authorizing payment for said agreement, seconded by Director Sisniega. The motion carried by the following vote: AYE: Gardaphe, Simpson, Sams, and Deck. NAY: None. ABSTAIN: None. ABSENT: Pennington.

7. Resolution amending the personnel policies of the Midland Development Corporation.

Director Simpson moved to approve Resolution ED-433 amending the personnel policies of the Midland Development Corporation, seconded by Director Sams. The motion carried by the following vote: AYE: Gardaphe, Bullock, Sisniega, and Deck. NAY: None. ABSTAIN: None. ABSENT: Pennington.

8. Presentation on the January 2023 monthly expenses and economic development activity report from the Midland Development Corporation Executive Director and staff.

Sara Harris gave an overview of the month's expenses, and economic development activity noting that there was a 21% year-over-year sales tax increase. Gabrielle Franks updated the board with the social media stats on Facebook, Instagram, LinkedIn, and TikTok. Sammi Steele gave an overview of the business retention and expansion program in January.

Board recessed into executive session at 10:49 a.m.

7. Pursuant to Texas Government Code §551.101, the Board of Directors will hold an Executive Session, which is closed to the public to discuss the following matters as permitted under the following Texas Government Code Sections:

- a. Section 551.087 Deliberation Regarding Economic Development Negotiations

- i. Discuss business prospects that the Midland Development Corporation seeks to have, locate, stay, or expand in or near the City of Midland, Texas, and discuss possible incentives, and discuss contract compliance on the part of businesses.

Board reconvened into open session at 11:23 a.m.

All the business at hand having been completed, Chairman Gardaphe adjourned the meeting at 11:24 a.m.

Respectfully submitted,

Vanessa White, Deputy City Secretary

PASSED AND APPROVED the 6th Day of March 2023.

Jill Pennington, Secretary