

BEHAVIOR PROFILE

INSTRUCTIONS: For each of the following groups of three terms, place a "3" by the term that describes you *best*, "1" by the term that *least* describes you, and a "2" by the remaining term.

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| <p>1. a. Adventurous _____
 b. Polished _____
 c. Stable _____</p> | <p>9. a. Competitive _____
 b. Diplomatic _____
 c. Accomodating _____</p> |
| <p>2. a. Receptive _____
 b. Determined _____
 c. Enthusiastic _____</p> | <p>10. a. Careful _____
 b. Decisive _____
 c. Popular _____</p> |
| <p>3. a. Steady _____
 b. Exacting _____
 c. Original _____</p> | <p>11. a. Dependable _____
 b. Accurate _____
 c. Inventive _____</p> |
| <p>4. a. Poised _____
 b. Patient _____
 c. Orderly _____</p> | <p>12. a. Convincing _____
 b. Consistent _____
 c. Open- minded _____</p> |
| <p>5. a. Forceful _____
 b. Persuasive _____
 c. Settled _____</p> | <p>13. a. Positive _____
 b. Cordial _____
 c. Even- tempered _____</p> |
| <p>6. a. Cautious _____
 b. Bold _____
 c. Outgoing _____</p> | <p>14. a. Conservative _____
 b. Eager _____
 c. Entertaining _____</p> |
| <p>7. a. Persistent _____
 b. Cooperative _____
 c. Brave _____</p> | <p>15. a. Amiable _____
 b. Systematic _____
 c. Self-reliant _____</p> |
| <p>8. a. Attractive _____
 b. Controlled _____
 c. Correct _____</p> | <p>16. a. Sociable _____
 b. Unhurried _____
 c. Precise _____</p> |

SCORING SHEET

INSTRUCTIONS: Enter your scores in the spaces below. Then add the scores in each column and enter the total for the column in the space provided.

DOMINANCE	INTERACTION	STABILITY	CONTROL
1a _____	1b _____	1c _____	2a _____
2b _____	2c _____	3a _____	3b _____
3c _____	4a _____	4b _____	4c _____
5a _____	5b _____	5c _____	6a _____
6b _____	6c _____	7a _____	7b _____
7c _____	8a _____	8b _____	8c _____
9a _____	9b _____	9c _____	10a _____
10b _____	10c _____	11a _____	11b _____
11c _____	12a _____	12b _____	12c _____
13a _____	13b _____	13c _____	14a _____
14b _____	14c _____	15a _____	15b _____
15c _____	16a _____	16b _____	16c _____
Total _____	Total _____	Total _____	Total _____

